

## Critical Illness Cash - Sales Kit

Sale Kit Includes the following:

- Application
- Conditional Receipt
- State Required Sales Forms



PLEASE INDICATE:  NEW COVERAGE  CHANGE TO EXISTING COVERAGE  CONTINUATION OF COVERAGE

Person(s) Proposed for Coverage

<b>Primary Insured (Please Print)</b>	First Name	MI	Last Name	Suffix	
	<input type="text"/>				
	Birthdate (MM/DD/YYYY)	State of Birth	Height (Ft-In)	Weight	Social Security Number
	<input type="text"/> / <input type="text"/> / <input type="text"/>	<input type="text"/>	<input type="text"/> - <input type="text"/>	<input type="text"/>	<input type="text"/> - <input type="text"/> - <input type="text"/>
	Address (Street or R.R.)				Gender
	<input type="text"/>				<input type="radio"/> Male <input type="radio"/> Female
	City	State	ZIP Code	Home Telephone	
<input type="text"/>				<input type="text"/> ( <input type="text"/> ) <input type="text"/> - <input type="text"/>	
Have you used any form of tobacco in the past 12 months?..... <input type="radio"/> Yes <input type="radio"/> No					

<b>Spouse</b>	Spouse Name (First Name, MI, Last Name) (If proposed for coverage)				Suffix	State of Birth
	<input type="text"/>				<input type="text"/>	<input type="text"/>
	Birthdate (MM/DD/YYYY)	Height (Ft-In)	Weight	Social Security Number	Gender	
	<input type="text"/> / <input type="text"/> / <input type="text"/>	<input type="text"/> - <input type="text"/>	<input type="text"/>	<input type="text"/> - <input type="text"/> - <input type="text"/>	<input type="radio"/> Male <input type="radio"/> Female	
Have you used any form of tobacco in the past 12 months?..... <input type="radio"/> Yes <input type="radio"/> No						

<b>Child One</b>	Child Name (First Name, MI, Last Name) (If proposed for coverage)				Suffix	State of Birth
	<input type="text"/>				<input type="text"/>	<input type="text"/>
	Birthdate (MM/DD/YYYY)	Height (Ft-In)	Weight	Social Security Number	Gender	
	<input type="text"/> / <input type="text"/> / <input type="text"/>	<input type="text"/> - <input type="text"/>	<input type="text"/>	<input type="text"/> - <input type="text"/> - <input type="text"/>	<input type="radio"/> Male <input type="radio"/> Female	

<b>Child Two</b>	Child Name (First Name, MI, Last Name) (If proposed for coverage)				Suffix	State of Birth
	<input type="text"/>				<input type="text"/>	<input type="text"/>
	Birthdate (MM/DD/YYYY)	Height (Ft-In)	Weight	Social Security Number	Gender	
	<input type="text"/> / <input type="text"/> / <input type="text"/>	<input type="text"/> - <input type="text"/>	<input type="text"/>	<input type="text"/> - <input type="text"/> - <input type="text"/>	<input type="radio"/> Male <input type="radio"/> Female	

<b>Child Three</b>	Child Name (First Name, MI, Last Name) (If proposed for coverage)				Suffix	State of Birth
	<input type="text"/>				<input type="text"/>	<input type="text"/>
	Birthdate (MM/DD/YYYY)	Height (Ft-In)	Weight	Social Security Number	Gender	
	<input type="text"/> / <input type="text"/> / <input type="text"/>	<input type="text"/> - <input type="text"/>	<input type="text"/>	<input type="text"/> - <input type="text"/> - <input type="text"/>	<input type="radio"/> Male <input type="radio"/> Female	

**BENEFIT SECTION**

**Plan Type**  Individual (Adult)  Couple [(Individual and spouse/partner)]  
 Family (2 parents and all children)  Single Parent (Parent and all children)

**Base Plan (Select Only One)**  Vascular, Cancer and Other Illnesses  Vascular and Other Illnesses  Cancer Only

Primary Insured/Spouse Benefit Amount      Child(ren) Benefit Amount      Total Modal Premium  
 \$ [ ][ ][ ] , [ ][ ][ ]      \$ [ ][ ][ ] , [ ][ ][ ]      \$ [ ][ ][ ] . [ ][ ][ ]

**Payment Method**  Bank Draft  Credit Card  Direct Bill/Check (Annual Billing Only)  
 (Complete Bank Draft or Credit Card Authorization. Annual fee of \$12.00 applies to credit card billing.)

**Payment Mode**  Monthly  Semi-annual  Annual

Beneficiary:

- 100% to my Spouse, as recorded on Page 1 of this Application
- Other (List name, relationship and percentage share) \_\_\_\_\_

**APPLICANT'S REPRESENTATION AND AGREEMENT**

	Primary Insured	Spouse	Child 1	Child 2	Child 3
1. In the last 12 months, has any Person Proposed for Coverage:	Yes/No	Yes/No	Yes/No	Yes/No	Yes/No
a. Been unable to perform their normal duties at work, home or school on a full-time basis due to an illness or disability?.....	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>
b. Missed more than 5 consecutive days of work or school due to an illness or injury?.....	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>
2. Has any Person Proposed for Coverage ever been treated for or diagnosed by a member of the medical profession as having Acquired Immune Deficiency Syndrome (AIDS) or AIDS Related Complex (ARC), or tested positive for the antigens or antibodies to an AIDS (HIV) virus?.....	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>
3. In the 6 months prior to the Application date, has any Person Proposed for Coverage been hospitalized as an inpatient or treated on an outpatient basis, except for minor injuries or normal pregnancy?.....	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>
4. Has any Person Proposed for Coverage ever been diagnosed with or treated by a physician for drug abuse or alcohol abuse, disease of the liver, kidney or digestive system, disease or disorder of the lung, diseases of the nervous system, including Parkinson's, multiple sclerosis, cerebral palsy, hemiplegia, paraplegia, quadriplegia, or any disease or disorder which has led to a permanent or progressive loss of vision or speech?.....	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>
5. Has any Person Proposed for Coverage ever been diagnosed with or treated by a physician for heart disease, including angina, heart attack, congestive heart failure, heart bypass, cerebrovascular disease including Transient Ischemic Attack (TIA), stroke (blockages or hemorrhage), diabetes, or blood pressure readings above the normal range which have not been controlled with medication?.....	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>
6. Has any Person Proposed for Coverage ever been diagnosed with or treated by a physician for Cancer, including melanoma, leukemia, lymphoma, malignant tumors, or skin cancers?.....	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>
7. To the best of your knowledge and belief, have any two of your natural parents or natural siblings (sisters or brothers) been diagnosed with the same disease before age 60 based on the following list:					
a. Vascular: heart attack, heart disease or stroke?.....	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>
b. Cancer: cancer?.....	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>
c. Other: kidney disease, diabetes?.....	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>	<input type="radio"/> <input type="radio"/>

8. Do all Proposed Insured's have existing health insurance, other than Specified Disease coverage, that will not be replaced by the issuance of this policy? If the answer is "No", then this policy may not be issued.....  Yes  No



**AUTHORIZATION FOR AUTOMATIC PAYMENT BY BANK DRAFT**

Attach Voided Check

Name of Depositor (First, MI, Last Name) (Attach Voided Check) Suffix


Route and Transit Number Account Number

Bank Name and Address

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Debit on the  day of the month (1-28 only; 29, 30, 31 not available). **If no election is made, debits will be made on the day of Policy.**

As a convenience to me, I request and authorize **KANAWHA INSURANCE COMPANY** to make deductions automatically every payment period for payments of premiums from my:  savings account  checking account

1. Each debit shall constitute proper notice of premium due and will be made on the day selected above or, if no day is selected, the day of Policy.
2. This Authorization shall not become effective unless and until the coverage is issued.
3. This Authorization shall not be construed as modifying any provisions of the coverage.
4. Kanawha shall not incur any liability if a draft is returned unpaid by the bank. Drafts which do not clear within the time stipulated in the Policy for payment of premium shall constitute nonpayment of premiums and coverage shall lapse subject to nonforfeiture provisions.
5. This Authorization may be discontinued by Kanawha or by the Undersigned at any time within FIVE (5) business days prior to the debit date. Upon termination of this Authorization, the premiums on the Policy covered will be payable annually.
6. Kanawha will notify me TEN (10) days prior to any changes in payment amounts.

Signature of Depositor \_\_\_\_\_ Date (MM/DD/YYYY)  /  /

Card Holder Information

**CREDIT CARD INFORMATION**

Credit Card Number Expiration Date (MM/YY)

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Card Type  
 Visa  Mastercard

3 or 4-digit security code found on the back of most cards:

**Name as it appears on the credit card** (If different than Proposed Insured)

Card Holder (First Name, MI, Last Name) Suffix

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**All charges will be made on the day of Policy.**

As a convenience to me, I request and authorize **KANAWHA INSURANCE COMPANY** to charge my credit card every payment period for payment of premiums.

1. Each charge shall constitute proper notice of premium due.
2. This Authorization shall not become effective unless and until the Policy is issued.
3. This Authorization shall not be construed as modifying any provisions of the Policy.
4. Kanawha shall not incur any liability if the credit card company does not honor the charge and the Policy shall lapse subject to nonforfeiture provisions.
5. This Authorization may be discontinued by Kanawha or by the undersigned at any time within FIVE (5) business days prior to the payment date. Upon termination of this Authorization, premiums for the Policy will be payable annually.
6. Kanawha will notify me TEN (10) days prior to any changes in payment amounts.

Signature of Card Holder \_\_\_\_\_ Date (MM/DD/YYYY)  /  /

**FOR INSURANCE PRODUCER'S USE ONLY**

I certify any information recorded by me on this Application is true and accurate to the best of my knowledge and belief.

Will this insurance replace any existing insurance?.....  Yes  No

Date (MM/DD/YYYY)

		/			/				
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Signature of Licensed Insurance Producer \_\_\_\_\_

Printed Name of Licensed Insurance Producer \_\_\_\_\_

Insurance Producer Number	% Credit	Insurance Producer Number	% Credit	Insurance Producer Number	% Credit

**MIB Disclosure Notice** - Detach and Give to Proposed Insured

Information regarding your insurability will be kept confidential. Kanawha Insurance Company or its reinsurers may, however, make a brief report thereon to the Medical Information Bureau, a non-profit membership organization of life and health insurance companies, which operates an information exchange on behalf of its members. If you apply to another Bureau member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, the Bureau, upon request, will supply such company with the information in its file. Upon receipt of a request from you, the Bureau will arrange disclosure of any information it may have in your file. If you question the accuracy of information in the Bureau's file, you may contact the Bureau and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of the Bureau's information office is 50 Braintree Hill Park, Suite 400, Braintree, MA 02184-8734, email address [www.mib.com](http://www.mib.com) and telephone number (781) 751-6000. Kanawha Insurance Company or its reinsurers may also release information in its file to other life insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted.

NOTICE TO PROPOSED INSURED

Thank you for giving Kanawha the opportunity to consider your insurance needs. As part of our normal procedure for processing Applications, we may order an investigative consumer report. This includes your prescription drug history and information as to your character, general reputation, personal characteristics, and mode of living. The information obtained in such investigative consumer report will not be used to make a determination of your sexual preference. You have the right to make a written request within a reasonable period of time to receive additional, detailed information about the nature and scope of this investigation. You may request to be interviewed in connection with the preparation of this investigative consumer report and upon request you are entitled to receive a copy of the investigative consumer report. If you question the accuracy of information in the investigative consumer report, you may contact the Consumer Reporting Agency and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. We may telephone you to confirm information given in your Application or to obtain additional information needed to process your Application. All information asked for in your Application, or obtained from other sources, such as your physician, or hospitals where you have been treated, is for the sole purpose of determining your acceptability for the insurance coverage for which you have applied. All information obtained will be kept confidential. Upon your written request, we will furnish you or your physician with the nature or source of the information.

## Health Care Provider Information

Medical records are required for applicants age 60 and above. Please provide the name, address, and phone number of the health care provider who has your most complete medical records. By providing this information you'll help speed up the processing time of your application.

### Primary Insured's Health Care Provider

Doctor's Full Name (include first and last)

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Street Address

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City

State

Zip Code

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E-mail address (if available)

Office Phone Number

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### Spouse's/Partner's Health Care Provider

Doctor's Full Name (include first and last)

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Street Address

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City

State

Zip Code

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E-mail address (if available)

Office Phone Number

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To avoid unnecessary delays, this form must be included with the corresponding Critical Illness Cash Plan application.

Mail: Post Office Box 7777, Lancaster, SC 29721-7777

Phone: 877-207-0158



**This is not Medicare Supplement insurance.**

This insurance pays a fixed amount, regardless of your expenses, if you meet the policy conditions, for one of the specific diseases or health conditions named in the policy. It does not pay your Medicare deductibles or coinsurance, and is not a substitute for Medicare Supplement insurance.

This insurance duplicates Medicare benefits because Medicare generally pays for most of the expenses for the diagnosis and treatment of the specific conditions or diagnoses named in the policy.

Medicare pays extensive benefits for medically necessary services regardless of the reason you need them. These include:

- Hospitalization
- Physician services
- Hospice
- Other approved items and services

- ✓ Check the coverage in all health policies you already have.
- ✓ For more information about Medicare and Medicare Supplement insurance, review the *Guide to Health Insurance for People with Medicare* available from Kanawha Insurance Company.
- ✓ For help in understanding your health insurance, contact your state insurance department or state senior insurance counseling program.

Date \_\_\_\_\_ Signature of proposed insured \_\_\_\_\_

Kanawha Insurance Company  
210 South White Street  
P.O. Box 610  
Lancaster, SC 29720  
800-635-4252 Toll-free

## NOTICE TO APPLICANT REGARDING REPLACEMENT OF ACCIDENT AND SICKNESS INSURANCE

According to your application, you intend to lapse or otherwise terminate existing accident and sickness insurance and replace it with a policy to be issued by Kanawha Insurance Company. Your new policy provides 10 days after receipt of the policy within which you may decide whether you desire to keep the policy. For your own information and protection you should be aware of and seriously consider certain factors which may affect the insurance protection available to you under the new policy.

1. Health conditions which you may presently have, (pre-existing conditions) may not be immediately or fully covered under the new policy. This could result in denial or delay of a claim for benefits under the new policy, whereas a similar claim might have been payable under your present policy.
2. Even though some of your present health conditions may be covered under the new policy, these conditions may be subject to certain waiting periods under the new policy before coverage is effective.
3. You may wish to secure the advice of your present insurer or its agent regarding the proposed replacement of your present policy. This is not only your right, but is also in your best interests to make sure you understand all the relevant factors involved in replacing your present coverage.
4. If, after due consideration, you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the application concerning your medical/health history. Failure to include all material medical information on an application may provide a basis for the company to deny any future claims and to refund your premium as though your policy had never been in force.

After the application has been completed and before you sign it, re-read it carefully to be certain that all information has been properly recorded.

This **Notice to Applicant** was delivered to me on:

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Date

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Signature of Applicant

*Original to Applicant; Copy to Home Office with Application*

## CONDITIONAL RECEIPT

*A Conditional Receipt is to be given to an applicant upon receipt of the applicant's check as a deposit for the modal premium(s) for the Policy(ies) applied for herein.*

**Make checks payable to Kanawha Insurance Company. Do not make payable to Insurance Producer or leave payee blank.**

Received from \_\_\_\_\_ the \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_  
Name Month Year

the sum of \$ \_\_\_\_\_ being the payment of \_\_\_\_\_ month(s) premium for the following policies

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The insurance applied for shall not take effect until:

- the date of Policy,
- payment of the modal premium, and
- the Proposed Insured(s) has been approved for coverage as applied.

In the event the application is declined, any payment made by the applicant will be returned.

**No coverage is provided under this Conditional Receipt unless the conditions on this receipt are fulfilled.**

**No coverage is provided for any claims that begin prior to the approval date.**

**No coverage is provided under this Conditional Receipt if the Proposed insured misrepresented a material fact or facts in the Application for insurance/ reinstatement Application.**

**No insurance producer can waive or alter any of the conditions or requirements stated on this conditional receipt.**

\_\_\_\_\_  
Signature of Insurance Producer/Policy Administrator

\_\_\_\_\_  
Telephone Number of Insurance Producer