Critical Illness Cash - Sales Kit

Sale Kit Inlcudes the following:

- -Application
- -Conditional Receipt
- -State Required Sales Forms



Application for Critical Illness Insurance

Kanawha Insurance Company



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BENEFIT SECTION					
Plan Type ○ Individual (Adult) ○ Couple [(Individual and spo	ouse/part	ner)]			
Family (2 parents and all children)Single Parent (Parent and a	ıll childre	n)			
Base Plan (Select Only One) O Vascular, Cancer and Other Illnesses O Vascular are	nd Other	Illnesse	es O	Cancer	Only
Primary Insured/Spouse Benefit Amount Child(ren) Benefit Amount		Tot	al Moda	I Premi	ium
\$, , , , , , , , , , , , , , , , , , ,		\$			
Optional Benefit: Return of Premium O Yes O No					
Payment Method Bank Draft Credit Card Direct Bill/Check (Annual Billing [(Complete Bank Draft or Credit Card Authorization. Annual fee of S		pplies to	o credit	card bi	lling.)]
Payment Mode O Monthly O Semi-annual O Annual					
Beneficiary:					
100% to my Spouse, as recorded on Page 1 of this Application					
Other (List name, relationship and percentage share)					
- Citier (List Harne, Felationship and percentage share)					
					=
APPLICANT'S REPRESENTATION AND AGREEMENT	1				
1. In the last 12 months, has any Person Proposed for Coverage:	Primary Insured	Spouse	Child 1	Child 2	Child 3
a. Been unable to perform their normal duties at work, home or school on a full-time	Yes/No		-		Yes/No
basis due to an illness or disability?	0 0	0 0	00	0 0	0 0
b. Missed more than 5 consecutive days of work or school due to an illness or					
injury?	0 0	0 0	0 0	0 0	0 0
member of the medical profession as having Acquired Immune Deficiency Syndrome					
(AIDS) or AIDS Related Complex (ARC), or tested positive for the antigens or					
antibodies to an AIDS (HIV) virus? AIDS test results obtained at anonymous					
counseling and testing sites are confidential and need not be disclosed. None of the					
application questions should be interpreted as asking about AIDS, unless the question					
specifically mentions AIDS	0 0	0 0	0 0	0 0	0 0
been hospitalized as an inpatient or treated on an outpatient basis, except for minor					
injuries or normal pregnancy?			0 0		
4. Has any Person Proposed for Coverage ever been diagnosed with or treated for drug	0 0		0 0		
abuse or alcohol abuse, disease of the liver, kidney or digestive system, disease or					
disorder of the lung, diseases of the nervous system, including Parkinson's, multiple					
sclerosis, cerebral palsy, hemiplegia, paraplegia, quadriplegia, or any disease or					
disorder which has led or may lead to a permanent or progressive loss of vision or speech?			0 0		
 Has any Person Proposed for Coverage ever been diagnosed with or treated for heart 	0 0		0 0	00	
disease, including angina, heart attack, congestive heart failure, heart bypass,					
cerebrovascular disease including Transient Ischemic Attack (TIA), stroke (blockages					
or hemorrhage), diabetes, or blood pressure readings above the normal range which					
have not been controlled with medication?	0 0	00	00	0 0	00
6. Has any Person Proposed for Coverage ever been diagnosed with or treated for					
Cancer, including melanoma, leukemia, lymphoma, malignant tumors, or skin cancers?					
7. To the best of your knowledge and belief, have any two of your natural parents or	0 0	0 0	0 0	0 0	0 0
natural siblings (sisters or brothers) been diagnosed with the same disease before					
age 60 based on the following list:					
a. Vascular: heart attack, heart disease or stroke?	0 0	0 0	0 0	0 0	0 0
b. Cancer: cancer?	0 0	0 0	0 0	0 0	00
c. Other: kidney disease, diabetes?	0 0	100	00	0 0	00

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9. Wil If "	I the p 'YES", Com _l	please	pplied comp	I for r olete	epla the	follo	any cov owing. erson C			urrei	ntly	in f	orce'	?			 Nur									🔾	Yes	O No
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	,	AUTHORIZATION FOR AUTOMATIC PAYMENT BY BANK DRAFT								
<u> </u>	ck)	Name of Depositor (First, MI, Last Name) (Attach Voided Check)	uffix							
-	Attach Voided Check									
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		bit on the day of the month (1-28 only; 29, 30, 31 not available). If no election is made, debits vade on the day of Policy.	will be							
	As	a convenience to me, I request and authorize KANAWHA INSURANCE COMPANY to make deductions auto	matically							
		ery payment period for payments of premiums from my: O savings account O checking account Each debit shall constitute proper notice of premium due and will be made on the day selected above or, if no	dav is							
		selected, the day of Policy.	,							
		This Authorization shall not become effective unless and until the coverage is issued. This Authorization shall not be construed as modifying any provisions of the coverage.								
		Kanawha shall not incur any liability if a draft is returned unpaid by the bank. Drafts which do not clear within								
		stipulated in the Policy for payment of premium shall constitute nonpayment of premiums and coverage shall subject to nonforfeiture provisions.	lapse							
5. This Authorization may be discontinued by Kanawha or by the Undersigned at any time within FIVE (5) business day										
		prior to the debit date. Upon termination of this Authorization, the premiums on the Policy covered will be parannually.	ayable							
	6.	Kanawha will notify me TEN (10) days prior to any changes in payment amounts.								
	Sia	gnature of Depositor Date (MM/DD/YYYY)								
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	on	CREDIT CARD INFORMATION Credit Card Number Expiration Date (MM/YY)	`							
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	<u>-</u>	3 or 4-digit security code found on the back of most cards:								
	Card Holder Inf	Name as it appears on the credit card (If different than Proposed Insured)								
	웃	Card Holder (First Name, MI, Last Name)	Suffix							
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		All charges will be made on the day of Policy. a convenience to me, I request and authorize KANAWHA INSURANCE COMPANY to charge my credit card	every							
		ment period for payment of premiums. Each charge shall constitute proper notice of premium due.								
	2.	This Authorization shall not become effective unless and until the Policy is issued.								
		This Authorization shall not be construed as modifying any provisions of the Policy. Kanawha shall not incur any liability if the credit card company does not honor the charge and the Policy shall	lanco							
•	4. 1	subject to nonforfeiture provisions.	iapse							
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į	5.	This Authorization may be discontinued by Kanawha or by the undersigned at any time within FIVE (5) busines								
	5. ⁻	This Authorization may be discontinued by Kanawha or by the undersigned at any time within FIVE (5) busines days prior to the payment date. Upon termination of this Authorization, premiums for the Policy will be payable Kanawha will notify me TEN (10) days prior to any changes in payment amounts.								
	5. ⁻	days prior to the payment date. Upon termination of this Authorization, premiums for the Policy will be payable								

FOR INSURANCE PRODUCER'S USE ONLY

reco	raea by me or	ithis Application is true and accurate to	the best of my knowledge and belier.
Will this insurance replace ar	ny existing insu	ırance?	
			Date (MM/DD/YYYY)
Signature of Licensed Insura	nce Producer _		
Printed Name of Licensed Ins	surance Produc	er	
Insurance Producer Number	% Credit	Insurance Producer Number % Credit	Insurance Producer Number % Credit

DETACH AND GIVE THIS PAGE TO PROPOSED INSURED

MIB Disclosure Notice - Detach and Give to Proposed Insured

Information regarding your insurability will be kept confidential. Kanawha Insurance Company or its reinsurers may, however, make a brief report thereon to the Medical Information Bureau, a non-profit membership organization of life and health insurance companies, which operates an information exchange on behalf of its members. If you apply to another Bureau member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, the Bureau, upon request, will supply such company with the information in its file. Upon receipt of a request from you, the Bureau will arrange disclosure of any information it may have in your file. If you question the accuracy of information in the Bureau's file, you may contact the Bureau and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of the Bureau's information office is 50 Braintree Hill Park, Suite 400, Braintree, MA 02184-8734, email address www.mib.com and telephone number (781) 751-6000. Kanawha Insurance Company or its reinsurers may also release information in its file to other life insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted.

NOTICE TO PROPOSED INSURED

Thank you for giving Kanawha the opportunity to consider your insurance needs. As part of our normal procedure for processing Applications, we may order an investigative consumer report. This includes your prescription drug history and information as to your character, general reputation, personal characteristics, and mode of living. The information obtained in such investigative consumer report will not be used to make a determination of your sexual preference. You have the right to make a written request within a reasonable period of time to receive additional, detailed information about the nature and scope of this investigation. You may request to be interviewed in connection with the preparation of this investigative consumer report and upon request you are entitled to receive a copy of the investigative consumer report. If you question the accuracy of information in the investigative consumer report, you may contact the Consumer Reporting Agency and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. We may telephone you to confirm information given in your Application or to obtain additional information needed to process your Application. All information asked for in your Application, or obtained from other sources, such as your physician, or hospitals where you have been treated, is for the sole purpose of determining your acceptability for the insurance coverage for which you have applied. All information obtained will be kept confidential. Upon your written request, we will furnish you or your physician with the nature or source of the information.

KANAWHA INSURANCE COMPANY

[210 S. WHITE STREET] [LANCASTER, SC 29720] [PO BOX 610] [LANCASTER, SC 29721-0610]

TELEPHONE: [877-207-0158]

FOR CRITICAL ILLNESS POLICY FORM 70620 WI SPECIFIED OR RARE DISEASE LIMITED POLICY This policy covers only one or more specified or rare illnesses. It is not a substitute for a broader policy which would generally cover any illness or injury. For more information, see "Wisconsin Guide to Health Insurance for People with Medicare," given to you when you applied for this policy.

PLEASE READ YOUR POLICY CAREFULLY. This Outline of Coverage provides a very brief description of some of the important features of Your Policy. This is not the insurance contract. Only the actual Policy terms will control. The Policy itself states the rights and duties of both You and Kanawha Insurance Company ("Kanawha"). The Policy also states the benefits and requirements. It is therefore important that **YOU READ YOUR POLICY CAREFULLY!** Please contact Us if You have questions.

LIMITED BENEFITS COVERAGE. Policies of this type are designed to provide covered persons with limited or supplemental coverage. The Benefits Summary section below outlines the coverage provided by the Policy. Benefits described in the Benefits Summary may be limited by the Conditions and Limitations, Waiting Period and Exclusions sections, and other terms in Your Policy.

NO RECOVERY FOR PRE-EXISTING CONDITIONS. No benefits will be provided during the first 12 months of the Policy and any attached Rider for any Pre-existing Condition. The term Pre-existing Condition is:

- defined in the Policy; and
- may be added to or changed in a Policy Rider.

POLICY BENEFITS SUMMARY

Critical Illness Lump Sum Benefit. We will pay a lump sum percentage of the Face Amount to the Policy Owner when a Covered Person suffers from a covered Critical Illness.

Coverage shown is only effective if approved by Us. If coverage is approved by Us, it will be made effective at 12:01 a.m. local time in the Covered Person's state of residence on the date We approved it.

Face Amounts are: (Check persons applied for.) For Primary Insured [\$#,###.##] For Spouse [If applied for, same a Primary Insured] For Children [\$#,###.##] The Face Amount reduces by 50% when a Covered Person reaches Age 70.

A set of Critical Illnesses is called a Benefit Group. Based on Your application to Us and Our approval, Your Policy will cover the [Vascular][,] [and] [Cancer][and] [Other Critical Illnesses] Benefit Group[s]. [This][These] Benefit Group[s] [is][are] summarized below.

Benefits shown are only effective if approved by Us.

Benefit Groups (Check those applied for.)							
☐ [Vascular:							
Heart Attack Heart Transplant Stroke Coronary Artery Bypass Surgery	[100%] of Face Amount [100%] of Face Amount [100%] of Face Amount [25%] of Face Amount]						
☐ [Cancer:							
Invasive Cancer or Malignant Melanoma Carcinoma in Situ	[100%] of Face Amount [25%] of Face Amount]						
Other Critical Illnesses:							
Major Organ Transplant End Stage Renal Failure Loss of Speech or Vision Coma Permanent Paralysis due to Accidental Injury	[100%] of Face Amount [100%] of Face Amount [100%] of Face Amount [100%] of Face Amount] [100%] of Face Amount]						
Each Critical Illness is defined in the Policy.							
For each Covered Person during the entire time that the Policy is in force:							
 payment of Benefits within a Benefit Group will not exceed [100%] of the Face Amount[;][.]] payment of Benefits within the [Vascular] [and] [Cancer] Benefit Group[s] will not exceed [100%] of the Face Amount[.][;][and] 							
payment of Benefits within the Other Critical Illnesses Benefit Group will not e Amount.]	exceed [50%] of the Face						
GUARANTEED RENEWABLE . You can keep the Policy during the Primary Insurpay each Premium due before the end of the Grace Period. Your Premium can be the Premium on all policies in Your Policy's Premium class. Premiums may also versidence.	e changed, if We change						
Insurance on a Covered Person ends when We have paid 100% of the Face Amocovering that person.	ount in each Benefit Group						
PREMIUM . Your first Premium is [\$###.##]. Your renewal Premium is stated be subject to change as outlined above and as stated in Your Policy.	low. Your Premium is						
Payment Mode:	mi-Annual 🔲 Annual						
[Notice: A collection fee of [\$12.00] annually will be applied to all policies billed by be changed annually.]	r credit card. This fee may						
If You have Rider coverage under Your Policy, it is included in the above stated F	Premium.						

GRACE PERIOD. A Grace Period of 31 days is provided for payment of each Premium due, except for the first Premium. Coverage will remain in force during the Grace Period.

BENEFIT CONDITIONS AND LIMITATIONS

The following will apply to the policy. For each Covered Person —

Any loss due to a Pre-existing Condition will not be covered if the loss begins within [12] months after his or her Effective Date.

When a named Critical Illness is contributed to or caused by another named Critical Illness, We will pay only one Benefit. The Benefit paid will be the larger. If the Benefits are equal, the Policy Owner may choose the Benefit to be paid.

A Critical Illness that occurs during the 30-day period after his or her Effective Date is not covered.

[A Tentative, Clinical or Pathological Diagnosis of Invasive Cancer during the 30-day period after his or her Effective Date is not covered.]

[Benefits for Invasive Cancer or Carcinoma in Situ will not be payable based on a Tentative Diagnosis.]

[All Vascular Benefits end when We have paid [100%] of his or her Face Amount for any of the following:

- Heart Attack;
- Heart Transplant; [or]
- Stroke.]

[When We pay a Benefit for Coronary Artery Bypass Surgery, his or her Face Amount for other Vascular Benefits is reduced by [25%].]

[All Cancer Benefits end when We have paid [100%] of his or her Face Amount for Invasive Cancer.] [When We pay a Benefit for Carcinoma in Situ, his or her Face Amount for Invasive Cancer is reduced by [25%].]

[All Other Critical Illness Benefits end when We have paid [100%] of his or her Face Amount for any of the following:

- Major Organ Transplant;
- End Stage Renal Disease;
- Loss of Vision or Speech;
- · Coma; or
- Permanent Paralysis.]

WAITING PERIOD

A loss otherwise insured by the Policy is not covered if it occurs within 30 days after a Covered Person's Effective Date.

EXCLUSIONS

The following will apply to the policy.

No Benefits of the Policy or Riders attached to it will be paid for loss that is contributed to, caused by, or occurs during:

- any intentionally self-inflicted Injury;
- suicide, or attempted suicide, while sane or insane;
- active duty military service;
- participation in the commission or attempted commission of a felony;
- being intoxicated or under the influence of alcohol, drugs or any narcotic (including overdose) unless administered on, and taken in accordance with, the instructions of a Doctor;
- · psychosis; or
- alcoholism or drug addiction.

[OPTIONAL RETURN OF PREMIUM BENEFIT RIDER (FORM 70622) (Check if applied for.)

Return of Premium Benefit

We will return all Premiums paid on the Policy and Riders attached to it on the 20th anniversary of the Date of Policy if:

- Premiums of the Policy are paid to the 20th anniversary of the Date of Policy;
- this Rider is then in force; and
- no claim for a Critical Illness Benefit has been paid or incurred.

On the second and any later 20-Year Anniversary, We will return all Premiums paid on the Policy and Riders attached to it since the prior 20-Year anniversary if:

- Premiums of the Policy are paid to the then current 20-Year Anniversary;
- this Rider is then in force; and
- no claim for a Critical Illness Benefit has been paid or incurred.

We will pay any Return of Premium Benefit to You.

After a Return of Premium Benefit is paid, You can keep the Policy, this Rider and any other Riders by paying the Premiums for them.

Rider Limitations

If any Critical Illness Benefit is paid for a Covered Person of the Policy, this Rider ends.

If this Rider ends, no Return of Premium Benefit will be payable on any 20-Year Anniversary that takes place after this Rider ends.]

RECEIPT FOR OUTLINE OF COVERAGE FOR POLICY FORM 70620 WI

	Signature of Applicant	Date
	Signature of Licensed Resident Agent	Date
	THIS PORTION RETAINED BY APPLICANT	
678 WI		
	RECEIPT FOR OUTLINE OF COVERAGE FOR POLICY FORM 7062	20 WI
	Signature of Applicant	Date
	Signature of Licensed Resident Agent	Date

THIS PORTION RETAINED BY KANAWHA INSURANCE COMPANY





210 South White Street; Post Office Box 610 Lancaster, South Carolina 29721-0610 Telephone (Toll Free) 1-877-378-1505

NOTICE TO APPLICANT REGARDING REPLACEMENT OF ACCIDENT AND SICKNESS INSURANCE

According to your application, you intend to lapse or otherwise your present policy and replace it with a policy issued by *Kanawha Insurance Company*. For your own information and protection, certain facts should be pointed out to you which should be considered before you make this change.

- 1. Health conditions which you may presently have may not be immediately or fully covered under the new policy. This could result in a claim for benefits being denied which may have been payable under your present policy.
- 2. Even though some of your present health condition may be covered under the new policy, these conditions may be subject to certain waiting periods under the new policy before coverage is effective.
- 3. Questions in the application for the new policy must be answered truthfully and completely; otherwise, the validity of the policy and the payment of any benefits there under may be voided.
- 4. The new policy will be issued at a higher age than that used for issuance of your present policy; therefore, the cost of the new policy, depending upon the benefits, may be higher than you are paying for your present policy.
- 5. The renewal provisions of the new policy should be reviewed so as to make sure of your rights to periodically renew the policy.
- 6. It may be to your advantage to secure the advice of your present insurer or its agent regarding the proposed replacement to your present policy. You should be certain that you understand all the relevant factors involved in replacing your present coverage.

This Notice to Applicant was delivered to me on:									
Date	Signature of Applicant								
Original to Applicant	; Copy to Home Office with Application								

KANAWHA INSURANCE COMPANY

Mail: Post Office Box 610, Lancaster, South Carolina 29721-0610 Delivery: 301 South Main Street, Lancaster, South Carolina 29720 1-800-378-1505 (toll free) or 803-283-5300

IMPORTANT NOTICE TO PERSONS ON MEDICARE THIS INSURANCE DUPLICATES SOME MEDICARE BENEFITS.

This is not Medicare Supplement insurance.

This insurance pays a fixed amount, regardless of your expenses, if you meet the policy conditions, for one of the specific diseases or health conditions named in the policy. It does not pay your Medicare deductibles or coinsurance, and is not a substitute for Medicare Supplement insurance.

This insurance duplicates Medicare benefits because Medicare generally pays for most of the expenses for the diagnosis and treatment of the specific conditions or diagnoses named in the policy.

Medicare pays extensive benefits for medically necessary services regardless of the reason you need them. These include:

- Hospitalization
- Physician services
- Hospice

Date

• Other approved items and services

BEFORE YOU BUY THIS INSURANCE

✓	Check the coverage in all health policies you already have.
✓	For more information about Medicare and Medicare Supplement insurance, review the <i>Guide to Health Insurance for People with Medicare</i> available from Kanawha Insurance Company.
✓	For help in understanding your health insurance, contact your state insurance department or state senior insurance counseling program.

1131 10/03 Specified Diseases 71-62

Signature of Proposed Insured





CONDITIONAL RECEIPT

A Conditional Receipt is to be given to an applicant upon receipt of the applicant's check as a deposit for the modal premium(s) for the Policy(ies) applied for herein.

Make checks payable to Kanawha Insurance Company. Do not make payable to Insurance Producer or leave payee blank.

Received from	t	he	day of	
Name			Month	Year
the sum of \$ being t	he payment of	month(s) pro	emium for the following p	oolicies
The insurance applied for shall not ta	ke effect until:			
 the date of Policy, payment of the modal premium, a the Proposed Insured(s) has been 		is applied.		
In the event the application is decline	ed, any payment made by	the applicant will b	e returned.	
No coverage is provided under th	is Conditional Receipt	unless the condi	tions on this receipt ar	e fulfilled.
No coverage is provided for any o	claims that begin prior	to the approval o	late.	
No coverage is provided under the or facts in the Application for ins			nsured misrepresented	d a material fact
No insurance producer can waive receipt.	e or alter any of the co	onditions or requi	rements stated on this	conditional
		<u> </u>		
Signature of Insurance Produce	r/Policy Administrator	Telephoi	ne Number of Insurance I	Producer

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